



DCO-19BBA608

Seat No. _____

B. B. A. (Sem. VI) Examination

July - 2022

Performance & Compensation Management

(New Course)

Time : $2\frac{1}{2}$ Hours]

[Total Marks : 70

Instruction : Attempt all questions.

1 Explain the various methods of performance appraisal. 20

OR

1 Distinguish between performance appraisal and performance management. 20

2 What are the ethical perspectives in performance appraisal. 20

OR

2 What do you understand by performance coaching, mentoring and counselling ? Explain in detail. 20

3 Define the term benefits and classify the types of benefits. 15

OR

3 Write a note on variable pay and different types of variable pay schemes. 15

4 What are wage differentials ? Discuss the reason for wage differentials. 15

OR

4 Define the concept of wage and discuss the methods of state regulation of wages. 15
